**Unit 6: Motivating Workers**

**1. Imagine you have scored the highest marks in your end of year Business Studies exam. As your reward, you can choose either:**

**• $25**

**• have your photo taken for the local newspaper**

**• leave school early to tell your family.**

**a. Which option would you choose?**

**b. Give reasons for your choice.**

**c. Compare your answer with other students in the class and note any different response.**

**d. What do you notice about the result?**

Student’s own answer.

**2. List other factors that might motivate you or other people to work.**

2 Options include: praise, promotion, safe conditions, self-esteem.